



Qatari Navigation (QNNS)

- > Net profit increased by 2.5% to QR374mn (+83.0% QoQ) in 1Q2025 due to higher revenue, higher reversal of impairment of trade receivables, lower other opex and higher JV income.
- > Operating revenue rose by 1.6% YoY (+7.1% QoQ) to QR759mn in 1Q2025.
- > Gross profit grew 6.4% YoY to QR512mn (+27.3% QoQ) in 1Q2025 while the corresponding margin came at 67.4% in 1Q2025 (vs. 64.4% in 1Q2024 and 56.7% in 4Q2024).
- > Operating profit of QR212mn was up by 1.8% YoY (+133.0% QoQ) in 1Q2025 and the corresponding margin came at 27.9% in 1Q2025 (vs. 27.9% in 1Q2024 and 12.8% in 4Q2024).

- > For 1Q2025, EPS came at QR0.33 vs. QR0.32 in 1Q2024.
- > **As of 30th April 2025, the stock has increased 0.6% YTD,** Outperforming the QSE Index, which was down by 1.1% YTD.
- > The stock is currently trading at TTM P/E multiple of 11.1x, lower than its 3Y historical average of 11.6x. For now, we maintain our PT of QR13.30/share and our Outperform rating.

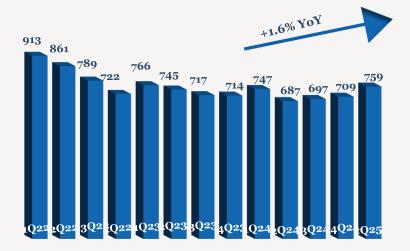
1Q 2025 Earnings Performance

	1Q2025	1Q2024	YoY	4Q2024	QoQ
Operating Revenue	759	747	1.6%	709	7.1%
Gross Profit	512	481	6.4%	402	27.3%
Gross Margin %	67.4%	64.4%		56.7%	
Operating Profit	212	208	1.8%	91	133.0%
Operating Margin %	27.9%	27.9%		12.8%	
Net Profit to Equity	374	365	2.5%	205	83.0%
Net Margin %	49.3%	48.9%		28.9%	
EPS (QR)	0.33	0.32	2.5%	0.18	83.0%

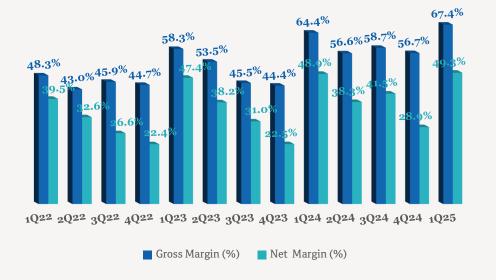
Note: Values are expressed in QR'mn unless explicitly stated



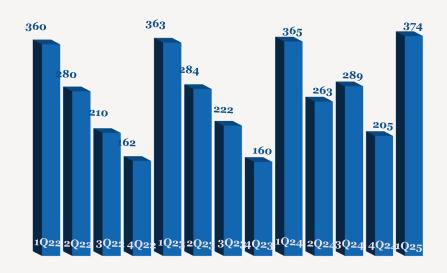
Quarterly Sales Trend (QRmn)



Quarterly Margin Trend



Quarterly Earnings Trend (QRmn)



EPS (QR) Trend



1Q22 2Q22 3Q22 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 2Q24 3Q24 4Q24 1Q25 ----EPS **Commented [SR1]:** Remove white background from the



Contacts

QNB Financial Services Co. W.L.L. Contact Center: (+974)4476 6666 info@qnbfs.com.qa Doha, Qatar

Saugata Sarkar, CFA, CAIA Head of Research saugata.sarkar@qnbfs.com.qa

Shahan Keushgerian Senior Research Analyst <u>shahan.keushgerian@qnbfs.com.qa</u>

Phibion Makuwerere, CFA Senior Research Analyst phibion.makuwerere@qnbfs.com.qa

Roy Thomas Senior Research Analyst roy.thomas@qnbfs.com.qa

Dana Saif Al Sowaidi Research Analyst dana.alsowaidi@qnbfs.com.qa

Disclaimer and Copyright Notice: This publication has been prepared by QNB Financial Services Co. W.L.L. ("QNBFS") a wholly-owned subsidiary of Qatar National Bank (Q.P.S.C.). QNBFS is regulated by the Qatar Financial Markets Authority and the Qatar Exchange. Qatar National Bank (Q.P.S.C.) is regulated by the Qatar Central Bank. This publication expresses the views and opinions of QNBFS at a given time only. It is not an offer, promotion or recommendation to buy or sell securities or other investments, nor is it intended to constitute legal, tax, accounting, or financial advice. QNBFS accepts no liability whatsoever for any direct or indirect losses arising from use of this report. Any investment decision should depend on the individual circumstances of the investor and be based on specifically engaged investment advice. We therefore strongly advise potential investors to seek independent professional advice before making any investment decision. Although the information in this report has been obtained from sources that QNBFS believes to be reliable, we have not independently verified such information and it may not be accurate or complete. QNBFS does not make any representations or warranties as to the accuracy and completeness of the information it may contain, and declines any liability in that respect. For reports dealing with Technical Analysis, expressed opinions and/or recommendations may be different or contrary to the opinions/recommendations of QNBFS Fundamental Research as a result of depending solely on the historical technical data (price and volume). QNBFS reserves the right to amend the views and opinions expressed in this publication at any time. It may also express viewpoints or make investment decisions that differ significantly from, or even contradict, the views and opinions included in this report. This report may not be reproduced in whole or in part without permission from QNBFS.

COPYRIGHT: No part of this document may be reproduced without the explicit written permission of QNBFS.