



Earnings Flash Note Gulf Warehousing Company 1Q 2024

Gulf Warehousing Company (GWCS)

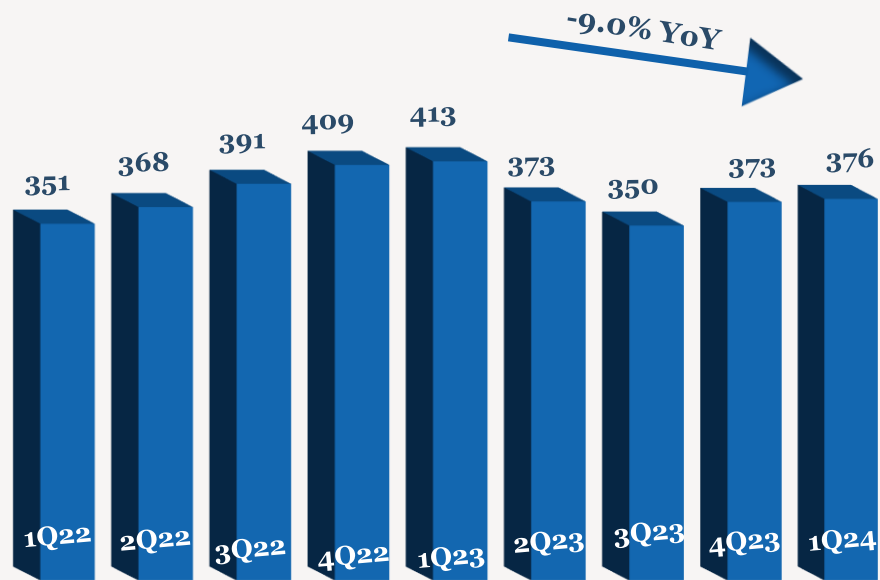
- > Net profit decreased by 17.2% YoY to QR51mn (+7.9% QoQ) in 1Q2024 primarily due to an increase in finance cost.
- > Revenue fell by 9.0% YoY to QR376mn (+0.8% QoQ) in 1Q2024.
- > Gross profit decreased by 2.9% YoY to QR117mn (-0.2% QoQ) and margin improved to 31.1% (+1.9ppts YoY; -0.3ppts QoQ) in 1Q2024.
- > Operating profit was down by 1.7% YoY (+15.8% QoQ) to QR87mn in 1Q2024 while the corresponding margin rose to 23.3% (+1.7ppts YoY, +3.0ppts QoQ).
- > For 1Q2024, EPS came at QR0.087 vs. QR0.105 in 1Q2023.
- > As of 23rd April 2024, the stock has increased 7.0% YTD, outperforming the QSE index, which was down by 10.3% YTD.
- > The stock is currently trading at a TTM P/E multiple of 9.1x, lower than its 3Y historical average of 9.7x. For now, we maintain our PT of QR 4.86/share and our Accumulate rating.

1Q 2024 Earnings Performance

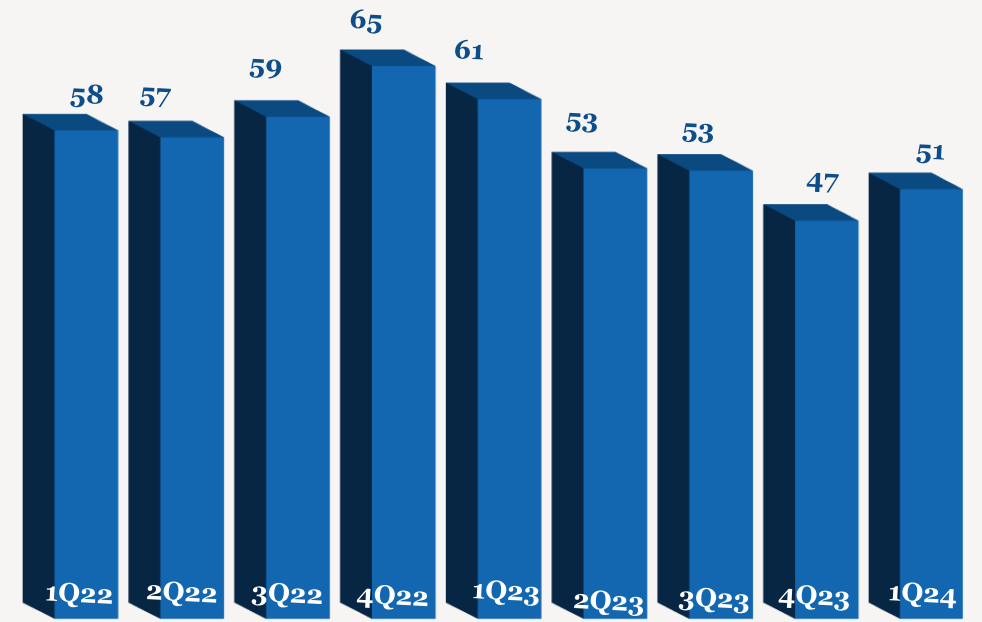
	1Q2024	1Q2023	YoY	4Q2023	QoQ
Revenue	376	413	-9.0%	373	0.8%
Gross Profit	117	120	-2.9%	117	-0.2%
Gross Margin %	31.1%	29.2%		31.4%	
Operating Profit	87	89	-1.7%	76	15.8%
Operating Margin %	23.3%	21.6%		20.3%	
Net Profit to Equity	51	61	-17.2%	47	7.9%
Net Margin %	13.5%	14.9%		12.7%	
EPS (QR)	0.087	0.105	-17.2%	0.080	7.9%

Note: Values are expressed in QR'mn unless explicitly stated

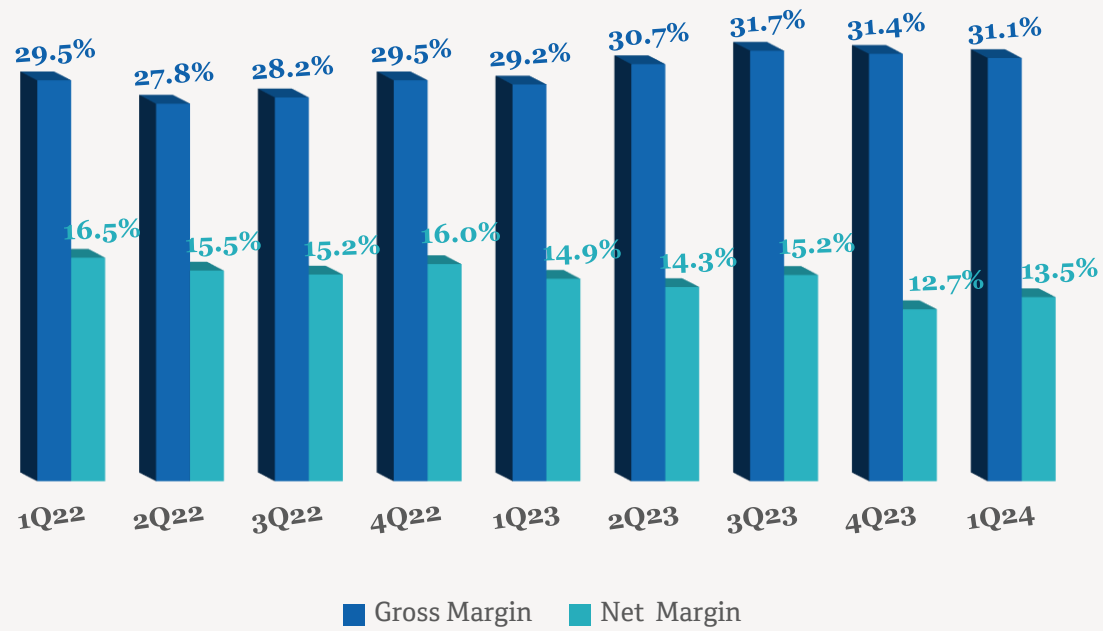
Quarterly Sales Trend (QRmn)



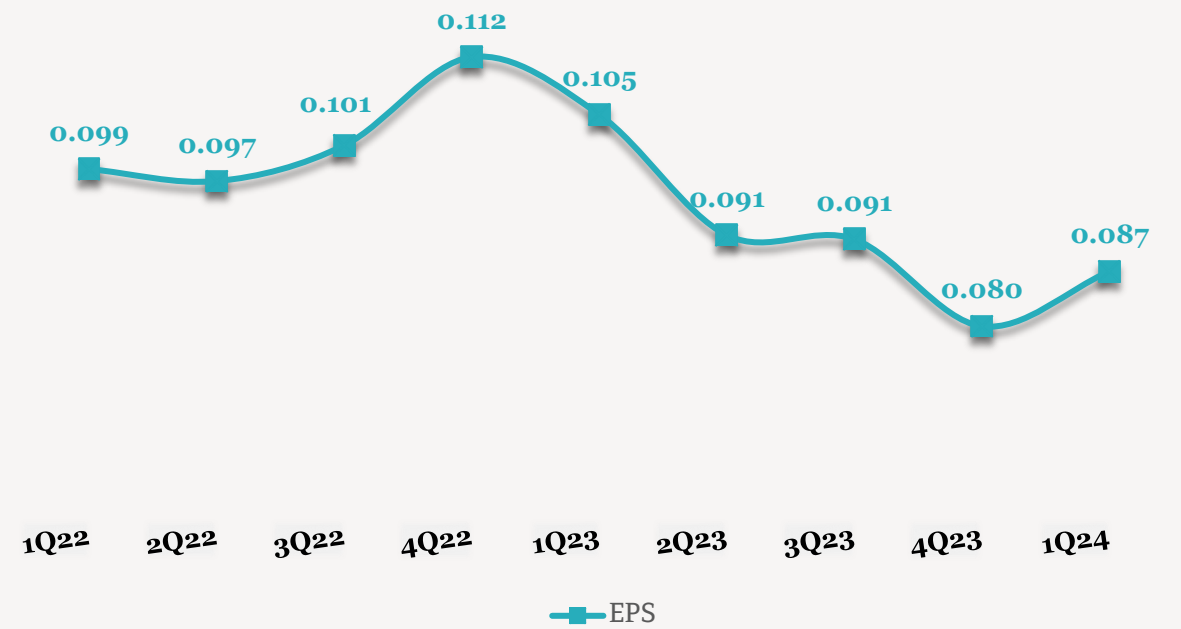
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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